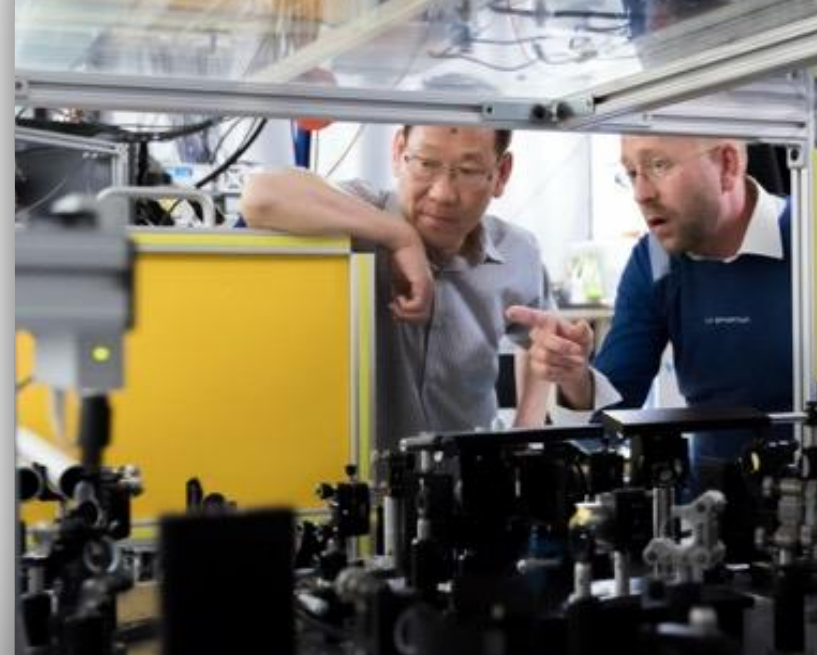


## Energy should never be a concern in times of uncertainty

**The overloaded, aging electrical Grid** threatens the critical operations and missions of governments, institutions, commercial and industrial facilities every day, costing billions in lost productivity and endangering worker lives.

**The strain on the Grid increases by the day** and forward thinkers have begun to harness their energy to reduce or even eliminate their dependence on century-old infrastructure.



Technological advancement and capital investment has made energy certainty both **achievable** and **cost effective**

### Increased effectiveness of well-known technologies

Such as:

- Solar
- Battery Storage
- Cogeneration
- Fuel Cells
- Linear Generators

### Abundance of capital for clean energy projects

Energy Services Agreements (ESA) and Power Purchase Agreements (PPA) allow municipalities and institutions to accomplish and benefit from large-scale energy projects without making large capital purchases.

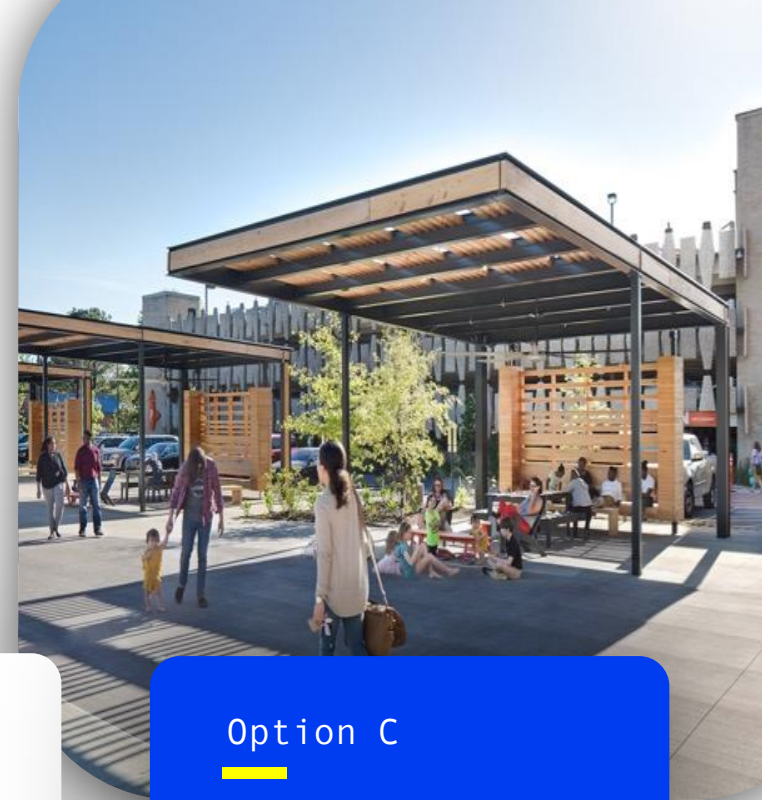
### Clean Energy Ecosystems and Microgrids

Combining new and well-known technologies to create islanded microgrids, reducing or eliminating dependence on utilities.

# Local Power

Power generated in the community that uses it is cleaner, more reliable and less expensive than power generated by distant fossil fuel-fired plants. Bills are never confusing, and customer service is always attentive, friendly and helpful.

That is to say, community power does away with the archaic standards of utility power.



## Option A

**Smaller scale project** utilizing some distributed generation at each meter to offset demand

**Result: Lowered energy costs and reduced carbon emissions**

## Option B

**Grid-tied microgrid** with master meter that combines several technologies to ensure critical load resiliency

**Result: Greater utility power offset plus enhanced energy resiliency with island mode capability**

## Option C

**Community microgrid** completely powered by on-site generation

**Result: Total independence from the electrical grid using resilient clean energy**

*All options can be fully financed by BlueSky*

# Project Financing

Each project is fully financeable by BlueSky under an [Energy Services Agreement](#) (ESA).

An ESA is an agreement whereby BlueSky Power agrees to finance, develop and construct energy infrastructure and clean energy projects over the long term, while saving the customer on capital and operating budgets. The Project Team bids out construction contractors and major equipment to realize the most cost-effective and efficient project for the customer.

BlueSky Power will operate & maintain the project. Operating the most efficient updated infrastructure will reduce lifecycle costs and ongoing O&M will reduce deferred maintenance costs.



# PROJECT PROCESS

Data Gathering, Field Work, Technical Analysis

(2 Months)

Conceptual Design, Scope, Cost Estimates

(1 Month)

Finance Structuring, Initial Project Pricing, Proposal & MOU

(1 Month)

Approval, Contract Review & Funding Commitment

(2-3 Months)

Sign Contract, Finance Close, Design & Final Pricing

(1 Month)

Permitting, Order Equipment, Construction

(4-6 Months)



## STEP ONE

# Find out what's possible

In order to harness your energy and create certainty for your facility and stakeholders, the first step is to communicate your goals with an energy expert to determine which solutions best fit your need to Get Off the Grid.