



2002

Regional Economic Development Resource Guide



DELAWARE VALLEY REGIONAL PLANNING COMMISSION

INTRODUCTION

The purpose of this resource guide is to highlight the services of the various agencies and organizations contributing to the development and growth of the Greater Philadelphia Region's economy. In a large, complex region such as this, there are a vast number of groups with different purposes, goals and services in support of economic development. DVRPC, as a regional partner in Economic Development and Planning, compiled this comprehensive list of agencies and organizations who are shaping this region, now and into the future, to assist both the private and public sectors locate the appropriate assistance.

Agencies are arranged alphabetically, but in order to make The Guide most useful, the table of contents groups the agencies and organizations into categories: Entrepreneurial Support; Marketing and Promotional Support/Chambers of Commerce; City Services and Special Service Districts; County Agencies/Departments; Economic Development Services; Financing/Capital; Market Research/Demographics; Neighborhood/Community Development; Site Selection; State Agencies; Technological Assistance/Support; Workforce Development. Many of the organizations fit under more than one category and are listed as such by page number. Each page of the directory provides an organization description, list of services and detailed contact information.

DVRPC hopes that this Resource Guide provides a one-stop source of economic development information, spreads awareness of economic development-related programs and opportunities, and fosters future cooperation and partnerships among the various organizations and agencies with the best economic future in mind for Greater Philadelphia, its companies and its residents.

DELAWARE VALLEY REGIONAL PLANNING COMMISSION

About DVRPC 

OUR MISSION

Established in 1965, the Delaware Valley Regional Planning Commission (DVRPC) provides comprehensive, coordinated planning for the orderly growth and development of the bi-state region. This region includes Bucks, Chester, Delaware, Montgomery and Philadelphia counties in Pennsylvania; and Burlington, Camden, Gloucester and Mercer in New Jersey. As an interstate, intercounty, and intercity agency, DVRPC advises on regional policy and capital funding issues concerning transportation, economic development, the environment, and land use.

DVRPC's mission is to proactively shape a comprehensive vision for the region's future growth. We will do so by providing technical assistance and services; conducting high priority studies that respond to the requests and demands of member states and local governments; fostering cooperation among various constituencies to forge a consensus on diverse regional issues; determining and meeting the needs of the private sector; and continuing public outreach efforts that promote two-way communication and enhance public awareness of regional issues and DVRPC.

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ORG AGENCY

Ben Franklin Technology Center of Southeastern Pennsylvania

ORG WEBSITEwww.sep.benfranklin.org**SERVICES**

BFTC creates strategic partnerships with public and private organizations, research institutions, and universities to provide funding and services for technology-based, growth oriented companies.

DESCRIPTION

The BFTC promotes economic development and competitiveness in the five-county region through innovation and technology.

TITLE

Regional Initiatives Coordinator

CONTACT

Robert Gittler

ADDRESS

Eleven Penn Center

STATE

PA

CITY

Philadelphia

ZIP CODE

19106

TEL

(215) 972-6700

FAX

(215) 972-5588

EMAILinfo@sep.benfranklin.org

ORG AGENCY	Bucks County Community College
ORG WEBSITE	www.bucks.edu
SERVICES	Offers credit and non-credit programs, student services, and cultural activities.

DESCRIPTION	An accredited two-year collegiate institution, founded in 1964. Includes the Center for Business and Industry Training www.bucks.edu/lifelong/centerf.html
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TITLE	Dean of Continuing Education and Workforce Development		
CONTACT	Barbara A. Miller		
ADDRESS	275 Swamp Road	STATE	PA
CITY	Newtown	ZIP CODE	18940
TEL	(215) 968-8105	FAX	
EMAIL	cbit@bucks.edu		

ORG AGENCY

Bucks County Economic Development Corporation

ORG WEBSITE

www.bcedc.com

SERVICES

Provides loan programs for real estate and machinery, site selection - the BCEDC maintains an industrial/office property database, training, planning, coordination, and seminars.

DESCRIPTION

Incorporated in 1958 as a nonprofit corporation created by volunteers to serve business and industry, the BCEDC maintains a membership of over 250 individuals and organizations. The BCEDC is Team Pennsylvania's agency in Bucks County. It is dedicated to enhancing and diversifying the county's economy through the retention and strengthening of Bucks County's business and industry and through the attraction of new businesses to create and retain job opportunities for Bucks County residents.

TITLE

Executive Director

CONTACT

Robert F. Cormack

ADDRESS

Two East Court Street

CITY

Doylestown

TEL

(215) 348-9031

EMAIL

info@bcedc.com

STATE

PA

ZIP CODE

18901

FAX

(215) 348-8829

ORG AGENCY	Bucks County Redevelopment Authority
ORG WEBSITE	www.bcrda.com
SERVICES	Redevelopment and community improvement projects; Assistance in identifying and obtaining public funding for industrial, commercial or residential improvements or expansion projects; Condemn property where a local community desires to acquire private property and redevelop strategically located land for new and more productive land utilization; Assist communities in all areas of community development or economic development.
DESCRIPTION	The Authority assists municipalities, businesses, private developers, and homeowners located in the County of Bucks, in the rehabilitation of blighted and deteriorated properties and reuse of abandoned or unused commercial and industrial sites.

TITLE	Executive Director		
CONTACT	Robert White		
ADDRESS	One North Wilson Avenue	STATE	PA
CITY	Bristol	ZIP CODE	19007
TEL	(215) 781-8711	FAX	(215) 781-8716
EMAIL			

ORG AGENCY Burlington County Chamber of Commerce

ORG WEBSITE www.bccoc.com

SERVICES The Chamber strives to create a better understanding and appreciation of the business person and a concern for their problems; promotes economic programs designed to strengthen and expand the potential of all businesses within Burlington County; is the Voice of Business in the County; promotes civic, cultural and social programs which are designed to increase the functional and aesthetic values of the area community; is a member of the N.J. and U.S. Chambers

DESCRIPTION The Burlington County Chamber is a voluntary partnership of business and professional people working together for over 30 years to improve the economic viability of Burlington County and the business potential for its members.

TITLE President

CONTACT Darryl Caplan, Esq.

ADDRESS 900 Briggs Rd. Suite 110

STATE NJ

CITY Mt. Laurel

ZIP CODE 08054

TEL (856) 439-2520

FAX (856) 439-2523

EMAIL bccoc@bccoc.com

ORG AGENCY

Burlington County College High Technology Small Business Incubator

ORG WEBSITE

<http://www.bcc.edu/html/SmallBizIncubator.html>

SERVICES

The BCC incubator offers promising start-up companies a nurturing environment for growth. Each tenant company has access to extensive resources, support in developing business and technology plans, and opportunities to exhibit at conferences and venture capital showcases. Each can tap into a rich network of business resources, invaluable to a company's development: legal, venture capital, governmental, scientific, licensing, patent, grant funding, marketing, and e-commerce resources.

DESCRIPTION

BCC's High Technology Small Business Incubator is an engine for economic growth in New Jersey, creating new jobs, products and services.

TITLE

Director

CONTACT

Mr. Ron Maxson

ADDRESS

900 Briggs Rd.

STATE

NJ

CITY

Mt. Laurel

ZIP CODE

08054

TEL

(856) 614-5410

FAX

(856) 439-0154

EMAIL

ORG AGENCY	Burlington County Department of Economic Development
ORG WEBSITE	www.burlcoed.com/
SERVICES	Provides information on top employers, demographics, county profile, business space available, small business loan program, industrial directory, industrial parks, financial institutions, home sales, and municipal profiles.
DESCRIPTION	The Department provides confidential assistance for firms considering relocating to the county. Programs include one-stop career center, workforce investment and community development.

TITLE	Regional Planning Coordinator		
CONTACT	Mark Remsa		
ADDRESS	124 High Street P.O. Box 6000	STATE	NJ
CITY	Mt. Holly	ZIP CODE	08060-6000
TEL	(609) 265-5055	FAX	(609) 265-5006
EMAIL	mremsa@burlcoed.com		

ORG AGENCY	Camden County Improvement Authority
ORG WEBSITE	www.camdencounty.com/ccia/index.html
SERVICES	Public and private financing, tax-exempt and taxable bond financing, economic development, redevelopment, housing development, employment and workforce development.

DESCRIPTION	The Camden County Improvement Authority (CCIA) is an independent government agency that enables business and not-for-profit agencies to access the capital they need to invest and expand in Camden County. The CCIA is also empowered to finance projects in other New Jersey counties that do not have an Improvement Authority.
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TITLE	Executive Director	
CONTACT	Phil Rowan	
ADDRESS	1909 Route 70 East	STATE NJ
CITY	Cherry Hill	ZIP CODE 08003
TEL	(856) 751-2242	FAX (856) 751-2247
EMAIL	ccia@co.camden.nj.us	

ORG AGENCY

Center City District (CCD)

ORG WEBSITEwww.centercityphila.org**SERVICES**

Cleaning and maintenance; safety and crime prevention; streetscape maintenance and enhancement; marketing and communications

DESCRIPTION

Private-sector-sponsored organizations that share a common mission to increase the competitiveness of Center City as the regions central location for business and innovation; enhance Center City as a destination for arts, culture, dining, entertainment and shopping; and reinforce Center City as a premier place to live. Center City District is a business improvement, or special services district, that is supported by assessments on real property tax.

TITLE

Executive Director

CONTACT

Paul Levy

ADDRESS

917 Filbert Street

STATE

PA

CITY

Philadelphia

ZIP CODE

19107

TEL

(215) 440-5500

FAX

(215) 922-7672

EMAILinfo@centercityphila.org

ORG AGENCY	Center for Greater Philadelphia - University of Pennsylvania
ORG WEBSITE	www.cgp.upenn.edu/cgp/about.html
SERVICES	Public policy analysis; coordinator/supporter of regional cooperation and public/private partnerships

DESCRIPTION	The Center for Greater Philadelphia (CGP) is a unique, applied public policy unit of the University of Pennsylvania. CGPs mission is to promote regional cooperation among the public and private sectors in the Greater Philadelphia region, playing the roles of neutral, third-party convener, grassroots organizer, and objective public policy analyst.
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Through its efforts, CGP hopes to help establish a stronger region, an improved quality of life for all its residents, and a "civic society" in metropolitan Philadelphia whose members see themselves as part of a unified whole.

TITLE	Director		
CONTACT	Theodore Hershberg		
ADDRESS	3701 Chestnut Street	STATE	PA
CITY	Philadelphia	ZIP CODE	19104
TEL	(215) 898-8713	FAX	(215) 898-9783
EMAIL	cgpinfo@pobox.upenn.edu		

ORG AGENCY

Central Bucks Chamber of Commerce

ORG WEBSITEwww.centralbuckschamber.org**SERVICES**

Programs and committees include: tourism and hospitality, Women in Business, Bucks Beautiful, Business and Youth, Business Cares, B 2 B luncheon, health and welfare, government affairs.

DESCRIPTION

The Central Bucks Chamber of Commerce unites business, industry, professionals, artists and non-profit organizations. The Chamber is devoted to furthering the arts and humanities and the welfare of the county's residents, as well as fostering good business. The Chamber's goal is to develop programs that produce a better business climate and improve the quality of life in the community.

TITLE

President

CONTACT

Eric W. Hopkins, Esq.

ADDRESS

115 West Court Street

STATE

PA

CITY

Doylestown

ZIP CODE

18901

TEL

(215) 348-3913

FAX

(215) 348-7154

EMAILinfo@centralbuckschamber.com

ORG AGENCY Cherry Hill Regional Chamber of Commerce

ORG WEBSITE www.cherryhillregional.com

SERVICES The Chamber is a business resource organization serving over 900 companies in Camden, Burlington and Gloucester counties as well as members in southeastern Pennsylvania. The Chamber offers an extensive array of networking opportunities and an extensive program of member discounts.

DESCRIPTION CHRCC is a regional Chamber and one of the five largest in the entire Delaware Valley, serving businesses in New Jersey, Pennsylvania, Delaware and Maryland; with largest core membership in Camden, Burlington, and Gloucester Counties, NJ.

TITLE President

CONTACT Art Cambell

ADDRESS 1060 Kings Highway North

CITY Cherry Hill

TEL (856) 667-1600

EMAIL info@cherryhillregional.com

STATE NJ

ZIP CODE 08034

FAX (859) 667-1464

ORG AGENCY

Chester County Chamber of Business and Industry

ORG WEBSITE

www.cccb.org

SERVICES

The Chamber provides business lists, executive contacts, demographics, referrals and other information that supports businesses. In addition, the Chamber provides government access to its members and maintains strong working relationships with elected officials on the local, county, state and federal levels.

DESCRIPTION

The Chester County Chamber of Business & Industry services over 9,000 business in Chester County. The Chamber is the business and industry advocate for the County. With its large, diverse membership, the Chamber is able to provide programs, services and membership benefits which serve the interest of its members, area businesses and the community.

TITLE

President

CONTACT

Robert F. Powelson

ADDRESS

1600 Paoli Pike

STATE

PA

CITY

Malvern

ZIP CODE

19355

TEL

(610) 725-9100

FAX

EMAIL

ORG AGENCY	Chester County Development Council (CCDC)
ORG WEBSITE	www.ccdcseed.org
SERVICES	Site selection services to companies looking to locate in Chester County; assists Chester County firms with relocation within the county; administers over twenty state loan programs; administers the US Small Business Administrations SBA 504 loan program.
DESCRIPTION	Est. 1960 A private, non-profit full service economic development organization that helps companies locate in Chester County.

TITLE	Executive Director		
CONTACT	Gary W. Smith		
ADDRESS	411 Egelview Blvd.	STATE	PA
CITY	Exton	ZIP CODE	19341
TEL	(610) 458-5700	FAX	(610) 458-7770
EMAIL	gsmith@ccdcseed.org		

ORG AGENCY

City Avenue Special Services District

ORG WEBSITEwww.cityave.org/**SERVICES**

Works to bring additional resources to the area in terms of government and foundation grants and additional services.

DESCRIPTION

The City Avenue Special Services District represents a unique partnership between the City of Philadelphia and the Township of Lower Merion and between the public and private sectors. Covering parts of both Philadelphia and Lower Merion, the District is the first multi-jurisdictional special services or business improvement district from among over 1,200 districts in North America.

TITLE

Executive Director

CONTACT

David L. Cohen, AICP

ADDRESS

P.O. Box 2911

CITY

Bala Cynwyd

TEL

(610) 747-0311

EMAILcityave@cityave.org**STATE**

PA

ZIP CODE

19004

FAX

(610) 747-0316

ORG AGENCY	Collegiate Consortium for Workforce and Economic Development
ORG WEBSITE	www.collegiateconsortium.org
SERVICES	The Consortium offers training in the tristate area, as well as outside the region through a network of affiliated colleges in other states. Certification and degree programs; uniform and multi-modal delivery of programs on campuses and at business locations.
DESCRIPTION	The Consortium is a non-profit Pennsylvania corporation that utilizes resources of colleges and universities for business and industry in support of regional workforce and economic development.

TITLE	Executive Director		
CONTACT	Bob Bowman		
ADDRESS	Philadelphia Naval Bus. Center	STATE	PA
CITY	Philadelphia	ZIP CODE	19112
TEL	(215) 218-3886	FAX	(215) 218-3889
EMAIL	bowman@collegiateconsortium.org		

ORG AGENCY

New Jersey Redevelopment Authority (NJRA)

ORG WEBSITE

www.state.nj.us/njra

SERVICES

Operates/Facilitates the New Jersey Redevelopment Investment Fund, New Jersey Urban Site Acquisition Program, New Jersey Brownfields Redevelopment Initiative, taxable and tax-exempt bonds, technical assistance

DESCRIPTION

The New Jersey Redevelopment Authority (NJRA) functions as a comprehensive urban resource center that focuses on improving the quality of life by creating value in New Jersey's urban communities. The NJRA invests financial and technical resources into redevelopment projects and plans that will create a positive economic impact on our eligible communities. The primary goal is to ensure that projects are urban-focused, neighborhood-based and investment-driven.

TITLE

Executive Director

CONTACT

William E. Best

ADDRESS

225 East State St.

STATE

NJ

CITY

Trenton

ZIP CODE

08625

TEL

(609) 292-3739

FAX

(609) 292-6070

EMAIL

ORG AGENCY	Coopers Ferry Development Association
ORG WEBSITE	www.camdenwaterfront.com/default.asp?area=coopersferry
SERVICES	Coopers Ferry Development Association has brought private and public investors to the Camden Waterfront, created a Master Plan for the Waterfront Development efforts, and develops projects in the areas of entertainment, recreation, commercial office development and public infrastructure and transportation improvements.
DESCRIPTION	The Coopers Ferry Development Association exists to actively promote and develop the Camden Waterfront to its full potential through a partnership with the Camden Waterfront Marketing Bureau. The Coopers Ferry Development Association Board of Directors is made up of civic, institutional and private sector business representatives. As each new project is completed, the board expands to provide inclusive representation.

TITLE	President and CEO		
CONTACT	Thomas P. Corcoran		
ADDRESS	2 Riverside Drive, Suite 102	STATE	NJ
CITY	Camden	ZIP CODE	08103
TEL	(856) 757-9400	FAX	(856) 757-4188
EMAIL	cfda@camdenwaterfront.com		

ORG AGENCY	Delaware County Commerce Center
ORG WEBSITE	www.delcopa.org
SERVICES	Site Selection Assistance, Information on County Major Employers, Delco. Facts, New developments-Countywide
DESCRIPTION	Delaware Countys official economic development agency

TITLE	Commerce Director		
CONTACT	J. Patrick Killian		
ADDRESS	200 E. State Street	STATE	PA
CITY	Media	ZIP CODE	19063
TEL	(610) 566-2225	FAX	(610) 566-7337
EMAIL	info@delcopa.org		

ORG AGENCY	Delaware County Community College
ORG WEBSITE	www.dccc.edu
SERVICES	The DCCC offers degrees and certificates in more than 50 areas of study. Provides workforce education and training. Part of cooperative initiatives and partnerships with education and business.
DESCRIPTION	Est. 1967, DCCC is an accredited, two-year associate-degree granting college serving Delaware and Chester counties, business and industry throughout the region.

TITLE	Vice President for Community/Corporate Education		
CONTACT	Gerome Parker		
ADDRESS	901 South Media Line Road	STATE	PA
CITY	Media	ZIP CODE	19063-1094
TEL	(610) 359-5102	FAX	
EMAIL	vlafashie@dcccnet.dccc.edu		

ORG AGENCY

Delaware River Port Authority

ORG WEBSITE

www.drpa.org

SERVICES

Provide market research data and export counseling to small and medium-sized companies in the Delaware Valley in cooperation with national, state and regional service providers.

Manages the Southeastern Pennsylvania Export Consortium (SEPEC), which assists small and medium-size export-potential business in the Greater Philadelphia region with the development and implementation of customized business plans.

DESCRIPTION

The DRPA is a self-financing, bi-state authority whose mission is to manage, plan and construct transportation facilities and provide transportation services to maximize the safe and efficient movement of people and freight within the Port District.

TITLE

Manager of Export Development

CONTACT

Wenhan Tang

ADDRESS

One Port Center

STATE

NJ

CITY

Camden

ZIP CODE

08101-1949

TEL

(215) 218-3750 ext. 2045

FAX

EMAIL

wtang@drpa.org

ORG AGENCY

Delaware Valley College

ORG WEBSITE

www.devalcol.edu

SERVICES

Offers continuing education courses that include: Summer Program, Weekend College, Spring/Fall College, Computer Training, Corporate College, Dale Carnegie, Distance Education, Delaware Valley Culinary Institute

DESCRIPTION

Delaware Valley College is a comprehensive four-year college teaching 1,400 men and women. Students may pursue more than 35 academic programs.

TITLE

Program Director for Continuing Studies

CONTACT

Diane Happ

ADDRESS

700 East Butler Avenue

STATE

PA

CITY

Doylestown

ZIP CODE

18901

TEL

(215) 489-2211

FAX

EMAIL

ORG AGENCY	Delaware Valley Industrial Resource Center (DVIRC)
ORG WEBSITE	www.dvirc.org
SERVICES	Offers technical and financial assistance to companies relocating to or expanding within Southeastern PA. Also offers training and education programs.
DESCRIPTION	Est. 1988 The mission of the DVIRC is to improve the competitiveness of small and medium-sized manufacturers in the region by helping them understand and implement World Class Manufacturing practices. Supported by the PA Department of Commerce. DVIRC is an affiliate of the National Institute of Standards & Technology Manufacturing Extension Partnership (MEP) and the Pennsylvania Industrial center Network.

TITLE	Executive Director		
CONTACT	Joseph Houldin		
ADDRESS	2905 Southampton Road	STATE	PA
CITY	Philadelphia	ZIP CODE	19154
TEL	(215) 464-8550	FAX	(215) 464-8570
EMAIL	jouldin@dvirc.org		

ORG AGENCY	Delaware Valley Regional Planning Commission
ORG WEBSITE	www.dvrpc.org
SERVICES	Land, environmental and transportation planning and policy; Source of vast data and mapping capabilities; Economic Development Policy and Strategic Planning; Team PA Internet Mapping site selection tool
DESCRIPTION	Est. 1965 The DVRPC is a federally-designated Metropolitan Planning Organization (MPO) and charged with planning for the orderly growth and development of of the nine-county, bi-state Delaware Valley region. DVRPC is currently enhancing economic development policy and strategies on a regional scale by partnering with other private, non-profit and public economic development organizations.

TITLE	Regional Economic Development Policy Planner		
CONTACT	Heather J. Kump		
ADDRESS	111 Independence Mall East	STATE	PA
CITY	Philadelphia	ZIP CODE	19106
TEL	(215) 238-2834	FAX	(215) 592-9125
EMAIL	hkump@dvrpc.org		

ORG AGENCY Eastern Technology Council

ORG WEBSITE www.techcouncil.org

SERVICES The Technology Council serves leaders of technology-oriented companies by providing contacts, capital, and information with a broad variety of events, publications, and services.

DESCRIPTION The Technology Council helps its 1200 member companies make contact with each other. Through participation in Council events, members have the opportunity to develop solid, profitable relationships with each other and with area leaders.

TITLE President and CEO

CONTACT Robert McCord

ADDRESS 435 Devon Park Drive

CITY Wayne

TEL (610) 975-9430

EMAIL info@techcouncil.org

STATE PA

ZIP CODE 19087

FAX (610) 975-9432

ORG AGENCY	Entrepreneurs'Forum of Greater Philadelphia
ORG WEBSITE	www.efgp.org
SERVICES	The EFGP provides information, programming, resources and networking opportunities to the entrepreneurial community.

DESCRIPTION	The Entrepreneurs'Forum of Greater Philadelphia, Inc. is dedicated to fostering entrepreneurial activity among early stage companies and entrepreneurs in the Delaware Valley. The Forum serves as a clearing house and focal point, offering entrepreneurs, inventors, investors and professional advisors a forum to exchange ideas, advice and investment opportunities.
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TITLE	President		
CONTACT	Mark Heil		
ADDRESS	One Liberty Place	STATE	PA
CITY	Philadelphia	ZIP CODE	19103
TEL	(215) 640-3339	FAX	(215) 640-3340
EMAIL	eforundatabase@aol.com		

ORG AGENCY

Gloucester County Chamber of Commerce

ORG WEBSITE

www.gloucestercountychamber.org/

SERVICES

The Gloucester County Chamber of Commerce is a business organization whose activities improve the economic and civic life in the Gloucester County Region by providing services, information and representation to its members and the public.

DESCRIPTION

The Chamber strives to act as a catalyst for constructive change by coordinating its members' efforts and that of the community towards improvement in the general welfare of Gloucester County. The Chamber promotes just and equitable principles in business and government through research, discussion, and action on appropriate municipal, county, state, national and international issues.

TITLE

President

CONTACT

Ira Shaffer

ADDRESS

25 S. Davis Street

STATE

NJ

CITY

Woodbury

ZIP CODE

08096

TEL

(856) 384-8182

FAX

(856) 384-8377

EMAIL

info@gloucestercountychamber.org

ORG AGENCY	Gloucester County Department of Economic Development
ORG WEBSITE	www.gcnj.org
SERVICES	<p>Provides municipal contact information, database of available properties, and tourism and industrial location maps.</p> <p>Programs include Small Business Assistance and Counseling Center; Municipal Mobilization Assistance Program; Early Response Assistance Program; Division of Workforce Development.</p>
DESCRIPTION	The goal of the Department of Economic Development Services is to attract new businesses and industry while supporting and retaining existing businesses.

TITLE	Director
CONTACT	Margaret Miners Smith
ADDRESS	Route 45 & Budd Blvd.
CITY	Woodbury
TEL	(856) 384-6930
EMAIL	
STATE	NJ
ZIP CODE	08096
FAX	

ORG AGENCY

Greater Mercer County Chamber of Commerce

ORG WEBSITE

www.mercerchamber.org/

SERVICES

The Chamber of Commerce provides: monthly luncheons, economic information, tourism information and guide books, entertains prospective clients, co-sponsor events with other regional business organizations; and a directory and web site provide information on local businesses.

DESCRIPTION

Promotes the economic, commercial, industrial, and professional welfare of the greater Mercer County area, its citizens, businesses and organizations. It seeks to enhance the quality of life of its community by promoting aspects of public policy and private action, which encourage positive economic development.

TITLE

President/CEO

CONTACT

Catherine Frank-White

ADDRESS

214 W. State St.

STATE

NJ

CITY

Trenton

ZIP CODE

08608

TEL

(609) 393-4143

FAX

(609) 393-1032

EMAIL

info@mercerchamber.org

ORG AGENCY Greater Philadelphia Chamber of Commerce

ORG WEBSITE www.gpcc.com

SERVICES Provides assistance with sales and marketing; holds programs and events such as the Annual Small Business Fair, Greater Philadelphia Venture Group, Minority and Women Small Business Programs, Business After Hours, annual small business awards program; is active in all levels of government affairs; offers a leadership series and professional development services.

DESCRIPTION The purpose of the Greater Philadelphia Chamber of Commerce is to advance the Delaware Valleys business interests. It is an advocate for business and is committed to helping members compete regionally and globally by providing them with programs, benefits and services.

TITLE President

CONTACT Charles Pizzi

ADDRESS 200 South Broad Street

STATE PA

CITY Philadelphia

ZIP CODE 19102-3896

TEL (215) 545-1234

FAX

EMAIL

ORG AGENCY

Greater Philadelphia First

ORG WEBSITE<http://www.gpf.biz/home.htm>**SERVICES**

National and international marketing; regional marketing information; public/private initiatives; neighborhood economic development; export assistance

DESCRIPTION

Est. 1984 A non-profit association of chief executives from the regions larger corporations. More than 150 volunteers from business, civic, and governmental organizations provide significant support to GPFs mission of economic development, educational reform, and public policy issues.

TITLE

CEO

CONTACT

Sam Katz

ADDRESS

30 S. 17th Street, Suite 1520

CITY

Philadelphia

TEL

(215) 575-2200

EMAIL

skatz@gpf.biz

STATE

PA

ZIP CODE

19103

FAX

(215) 575-2222

ORG AGENCY	Greater Philadelphia Tourism Marketing Corporation
ORG WEBSITE	www.gophila.com/gptmc/
SERVICES	Leisure advertising in print and television, fulfillment materials and database marketing, media relations campaign, media library, direct response marketing, media relations support of regional initiatives, destination packaging with regional partners, image, visitor, and advertising effectiveness tracking research, event marketing and assistance, Internet presence and online marketing, and selective trade initiatives with PCVB.
DESCRIPTION	A private-non-profit organization by the Pew Charitable Trusts, the City of Philadelphia and the Commonwealth of Pennsylvania. The GPTMC promotes the city of Philadelphia and the four surrounding counties: Bucks, Chester, Delaware and Montgomery. Advertising Campaign: "Philadelphia-- The place that LOVES YOU BACK"

TITLE	President and CEO		
CONTACT	Meryl Levitz		
ADDRESS	30 S.17th Street	STATE	PA
CITY	Philadelphia	ZIP CODE	19103
TEL	(215) 599-0776	FAX	(215) 599-0773
EMAIL			

ORG AGENCY

Innovation Philadelphia

ORG WEBSITE<http://www.ipphila.com>**SERVICES**

Innovation Philadelphia is focused on the following goals: Increase Entrepreneurial economic development resources in the Greater Philadelphia region; Increase the amount of Pre-Seed and Seed Capital, accelerating the rate of commercialization of market drawn technologies; Accelerate the rate of Commercialization of market driven technologies and Support university research/tech transfer. Increase the Research investment in strategic technologies for the regional economy from federal, state, private and industrial resources; Reduce "Brain Drain" and assist in the development of a world class Life-Long Learning environment; Facilitate Collaboration among industry, government, academia and non-profit organizations involving key economic initiatives; Develop a balanced portfolio of programs that supports Retention, Recruitment and Grow Your Own strategies for the new economy in the region; Enhance the Global Image of Philadelphia as a leader in the "knowledge economy."

DESCRIPTION

Innovation Philadelphia is a public/private partnership dedicated to increasing the region's entrepreneurial capacity and positioning Philadelphia as a leader in the Global Knowledge Economy. Innovation Philadelphia believes that strong industry, government and university leadership promote progress and that progress is sustained by dynamic public/private partnerships.

TITLE

President and CEO

CONTACT

Richard Bendis

ADDRESS

2600 Centre Sq. W., 1500 Market

STATE

PA

CITY

Philadelphia

ZIP CODE

19102

TEL

(215) 496-8110

FAX

(215) 320-1991

EMAILrbendis@ipphila.com

ORG AGENCY	Lower Bucks County Chamber of Commerce		
ORG WEBSITE	www.lbccc.org/		
SERVICES	<p>Networking opportunities for professionals throughout the Greater Philadelphia Region.</p> <p>Business seminars and workshops</p> <p>Confidential business counseling services and resources through SCORE</p> <p>Access to business financing opportunities</p> <p>Legislative action on behalf of business</p> <p>Marketing visibility opportunities</p>		
DESCRIPTION	<p>The Chamber is the leading organization dedicated to promoting business in the Lower Bucks County region. Consisting of over 1500 members representing small, medium and large business and professional firms, the Chamber services an area encompassing 22 municipalities in Lower Bucks County. It is organized to advance the principles of free enterprise by providing leadership to enhance the economic climate of the area, to address the priority needs of its members, and to interact with other individuals and organizations for the overall benefit of the business community in Lower Bucks County, Pennsylvania.</p>		
TITLE	Executive Director/CEO		
CONTACT	Clark Shuster		
ADDRESS	409 Hood Boulevard	STATE	PA
CITY	Fairless Hills	ZIP CODE	19030
TEL	(215) 943-7400	FAX	
EMAIL	info@lbccc.org		

ORG AGENCY Mercer County Improvement Authority

ORG WEBSITE www.mcia-nj.com

SERVICES Capital Financing Program - designed to supply school districts, local governments, fire departments and not-for-profit agencies with the funds required to meet capital needs. The Program provides cost effective financing to build or purchase capital projects and equipment.

DESCRIPTION The Authority has the ability to finance and construct facilities within the county. Some of its projects consist of the Special Services Junior/Senior High School, the Richard J. Hughes Justice Complex, the Mercer County Geriatric Center and the Mercer Oaks Golf Course. The MCIA also manages the county's recycling program.

TITLE Executive Director

CONTACT Steven J. Dixon

ADDRESS McDade Administration Bldg

STATE NJ

CITY Trenton

ZIP CODE 08650

TEL (609) 695-1200

FAX

EMAIL mciafeedback@mercercounty.org

ORG AGENCY	Montgomery County Community College
ORG WEBSITE	www.mc3.edu
SERVICES	Continuing education opportunities, computer certification programs, employee development programs, youth and personal enrichment programs
DESCRIPTION	Est. 1964 Provides credit and non-credit courses, as well as continuing education.

TITLE	President		
CONTACT	Edward M. Sweitzer		
ADDRESS	340 DeKalb Pike	STATE	PA
CITY	Blue Bell	ZIP CODE	19422
TEL	(215) 641-6500	FAX	
EMAIL			

ORG AGENCY Montgomery County Industrial Development Corporation

ORG WEBSITE www.mcidc.com

SERVICES Source of information: demographics, statistics, wage rates, other site selection data. Offers programs and services to companies, real estate brokers, and consultants working in or interested in Montgomery County.

DESCRIPTION Est. 1964 MCIDC serves business clients in Montgomery County and has membership that includes 250 individuals and organizations from the private sector.

TITLE President

CONTACT Carmen S. Italia, Jr.

ADDRESS 420 West Germantown Pke

CITY Eagleville

TEL (610) 272-5000

EMAIL

STATE PA

ZIP CODE 19403

FAX (610) 272-6235

ORG AGENCY	Montgomery County Workforce Investment Board
ORG WEBSITE	http://www.montcopa.org/wib/default.htm
SERVICES	The Montgomery County WIB oversees policy for workforce development and leads the strategic planning process; Oversees CareerLink, employment, training, and youth activities (under Title I of the Workforce Investment Act); Develops a budget to carry out WIB duties; Works with the Local Management Committee to oversee welfare and welfare-to-work programs.
DESCRIPTION	A group of executives from businesses, unions, schools, universities, and social services who oversee Montgomery County's job training and placement programs.

TITLE	Director		
CONTACT	Gerald Birkelbach		
ADDRESS	151 West Marshall Street, Suite 320	STATE	PA
CITY	Norristown	ZIP CODE	19401-4739
TEL	(610) 278-5950	FAX	(610) 278-5944
EMAIL	wib@mail.montcopa.org		

ORG AGENCY New Jersey Business Incubation Network

ORG WEBSITE www.njbin.org/1.htm

SERVICES NJBIN's overall mission is to assist those communities, institutions, and individuals seeking to open business incubators; to educate managers and operators of business incubators in methods of successfully growing small businesses; to educate those resident companies in proper business operations; to advocate for an environment favorable to small business incubators; to assist the State of New Jersey and the United States in economic development and diversification; and to support and promote entrepreneurship / technology education.

DESCRIPTION An advocacy group whose mission is to advance and promote business incubation in the State of New Jersey.

TITLE Director

CONTACT Louis Gaburo

ADDRESS 105 Lock Street

CITY Newark

TEL (973) 643-4063

EMAIL

STATE NJ

ZIP CODE 07103

FAX (973) 643-4502

ORG AGENCY	New Jersey Commerce and Economic Growth Commission
ORG WEBSITE	www.state.nj.us/commerce/index.htm
SERVICES	New Jersey Business Portal; Interactive Business Mapping Business Advocacy Services; Business Expansion & Relocation; Keeping Your Business in NJ; Environmentally Aware Businesses; International Trade; Business Data & Information (BRC); Travel and Tourism; Urban Business Programs & UEZ; Urban Redevelopment / Brownfields; Small Business Assistance; Minority Business Assistance; Women-Owned Businesses
DESCRIPTION	Created to address the vital issues of economic growth and development, replacing the former Department of Commerce & Economic Development in 1998.

TITLE	Director of Marketing and Communications		
CONTACT	Karen Wolfe		
ADDRESS	20 West State Street	STATE	NJ
CITY	Trenton	ZIP CODE	08625
TEL	(609) 777-0885	FAX	(609) 777-4097
EMAIL	email@commerce.state.nj.us		

ORG AGENCY New Jersey Department of Community Affairs (DCA)

ORG WEBSITE www.state.nj.us/dca/

SERVICES DCA's numerous and diverse community and economic development programs and services are provided through the following divisions: Division of Housing and Community Resources and The Division of Local Government Services

DESCRIPTION Provides financial assistance to municipalities in order to maintain and upgrade municipal services. In addition, the division provides technical assistance to municipalities, counties, local public authorities and fire districts by overseeing financial activities, helping them meet state statutory compliances and assisting in the assurance of their financial stability

TITLE Commissioner

CONTACT Susan Bass Levin

ADDRESS PO Box 800

CITY Trenton

TEL (609) 633-6257

EMAIL DCA.feedback@dca.state.nj.us

STATE NJ

ZIP CODE 08625

FAX (609) 292-9798

ORG AGENCY	New Jersey Economic Development Authority
ORG WEBSITE	www.njeda.com
SERVICES	Low-interest financing, loan guarantees, tax incentives and creative financing packages Full-range of real estate development services Technical Support and Training
DESCRIPTION	The mission of the NJEDA is to make it cheaper for businesses and not-for-profit agencies to get the capital they need to invest and expand in New Jersey. The NJEDA is a self-supporting, independent, State financing and development agency serving New Jersey's business community.

TITLE	Executive Director		
CONTACT	Caren S. Franzini		
ADDRESS	P.O. Box 990	STATE	NJ
CITY	Trenton	ZIP CODE	08625-0990
TEL	(609) 292-1800	FAX	
EMAIL	njeda@njeda.com		

ORG AGENCY

New Jersey Entrepreneurs Forum

ORG WEBSITE

www.njef.org

SERVICES

NJEF is able to provide entrepreneurs and their businesses the help and direction necessary during some of their most important stages of growth.

DESCRIPTION

The mission of NJEF is "to prepare technology entrepreneurs to grow successful companies by providing access to the skills necessary to start, manage and finance their endeavors." New Jersey Entrepreneurs Forum – NJEF – was formed in the mid-1980's by entrepreneurs, consultants and investors involved in the development of technology companies. The organization has operated as a training ground for technology entrepreneurs ever since.

TITLE

President

CONTACT

Jeffrey Milanette

ADDRESS

PO Box 313

CITY

Westfield

TEL

(908) 789-3424

EMAIL

njef@comcast.net

STATE

NJ

ZIP CODE

07090

FAX

(908) 789-9761

ORG AGENCY New Jersey Redevelopment Authority (NJRA)

ORG WEBSITE www.state.nj.us/njra

SERVICES Operates/Facilitates the New Jersey Redevelopment Investment Fund, New Jersey Urban Site Acquisition Program, New Jersey Brownfields Redevelopment Initiative, taxable and tax-exempt bonds, technical assistance

DESCRIPTION The New Jersey Redevelopment Authority (NJRA) functions as a comprehensive urban resource center that focuses on improving the quality of life by creating value in New Jersey’s urban communities. The NJRA invests financial and technical resources into redevelopment projects and plans that will create a positive economic impact on our eligible communities. The primary goal is to ensure that projects are urban-focused, neighborhood-based and investment-driven.

TITLE Executive Director

CONTACT William E. Best

ADDRESS 225 East State St.

CITY Trenton

TEL (609) 292-3739

EMAIL

STATE NJ

ZIP CODE 08625

FAX (609) 292-6070

ORG AGENCY New Jersey Technology Council

ORG WEBSITE www.njtc.org

SERVICES NJTC's staff is dedicated to serving the technology companies of New Jersey with a host of educational events, networking opportunities and recognition programs. New Jersey Tech News, 'Tech Toolbar', NJTC growth Company Showcase

DESCRIPTION NJTC-Fueling the Growth of Technology in the Innovation Garden State

TITLE President and Founder

CONTACT Maxine Ballen

ADDRESS 1001 Briggs Road, Suite 280

CITY Mt. Laurel

TEL (856) 787-9700

EMAIL mballen@njtc.org

STATE NJ

ZIP CODE 08054

FAX (856) 787-9800

ORG AGENCY	Old City District		
ORG WEBSITE	www.oldcitydistrict.org/		
SERVICES	<p>The OCD supplements municipal services by providing maintenance, public safety, hospitality, and promotional programs.</p> <p>The Old City District presents four major programs: the maintenance program, security program, planning and development program, and the management program.</p>		
DESCRIPTION	<p>In 1992, the Old City Civic Association and the Old City Arts Association, in an effort to make the heart of Philadelphia's historic district the premier area for people to meet, work, shop and live, began an effort to establish a Special Services District in our neighborhood. In 1996, the organizations were joined by Historic East Market Street, Inc. and a wide range of leaders of Old City's hospitality industry.</p>		
TITLE	President		
CONTACT	Jeff Glassberg		
ADDRESS	Betsy Ross House	STATE	PA
CITY	Philadelphia	ZIP CODE	19106
TEL	(215) 440-7000		
EMAIL	cphilo@oldcitydistrict.org	FAX	

ORG AGENCY

PA Department of Labor and Industry

ORG WEBSITE<http://www.dli.state.pa.us/landi/site/default.asp>**SERVICES**

The Department prepares job seekers for the global workforce through employment and job training services for adult, youth, older workers, and dislocated workers. In addition, L&I enforces various laws and safety standards in the workplace and administers the Commonwealth's programs for community service by young Pennsylvanians; Maintains the Center for Workforce Information and Analysis (PA)

DESCRIPTION

The Department promotes a business friendly environment for the Commonwealth by strengthening economic development and job creation and improving labor-management cooperation; Serves the labor and industrial needs of the Commonwealth by promoting the health, welfare and safety of employees; maintains continuous production and employment by rehabilitation to people with disabilities; promotes apprenticeship and job training programs; assists displaced workers with re-training and job placement and encourages citizen service.

TITLE

Secretary

CONTACT

John J. Butler

ADDRESS

1700 Labor and Industry Bldg

STATE

PA

CITY

Harrisburg

ZIP CODE

17120

TEL

(717) 787-5279

FAX**EMAIL**

ORG AGENCY	PECO Energy - Economic Development		
ORG WEBSITE	www.peco.com/economic/index.html		
SERVICES	Marketing the region; industrial and commercial sites inventory; socio-economic trends tracking; quality of life issues and public policies that influence business location decisions.		
DESCRIPTION	The Economic and Business Development Department at PECO Energy, working with a dynamic partnership of public and private sector organizations: Internet information is provided on the regional economy: major employers, labor & industry, utilities, taxes, workforce training, union information, international presence and transportation. The website also provides detailed demographics, links, and various other employment and education resources and information. The department also offers site location and research services to companies interested in a Greater Philadelphia location.		
TITLE	Research Manager-Economic/Bus. Dev.		
CONTACT	Maureen Sharkey		
ADDRESS	2301 Market Street S16-3	STATE	PA
CITY	Philadelphia	ZIP CODE	19103
TEL	(215) 841-4996	FAX	(215) 841-5661
EMAIL	maureen.sharkey@exeloncorp.com		

ORG AGENCY Pennsylvania Chamber of Business and Industry

ORG WEBSITE www.pachamber.org/

SERVICES Business advocacy and development; Members have access to and comprehensive expertise on business-related topics and regulatory issues. Also sponsors conferences and publications.

DESCRIPTION Statewide organization that represents the interests of members. Offers a wide variety of programs, products, services and legislative influence to reduce costs and grow businesses.

TITLE President

CONTACT Floyd Warner

ADDRESS 417 Walnut Street

CITY Harrisburg

TEL (877) 866-8965

EMAIL efanswercenter@pachamber.org

STATE PA

ZIP CODE 17101

FAX (717) 238-3316

ORG AGENCY	Pennsylvania Department of Community and Economic Development
ORG WEBSITE	www.inventpa.com
SERVICES	Provides information on starting, locating or expanding your business; tourism development; business assistance; international business and trade; information about Pennsylvania's economic base, tax structure, land use, regulations and permits, technology, and utility deregulation; technology development Workforce Development
DESCRIPTION	The mission of the Department of Community and Economic Development (DCED) is to foster opportunities for businesses and communities to succeed and thrive in a global economy, thereby enabling Pennsylvania to achieve a superior quality of life.

TITLE	Planning Specialist-Southeast PA		
CONTACT	Ron Bednar		
ADDRESS	908 State Office Building	STATE	PA
CITY	Philadelphia	ZIP CODE	19130
TEL	(215) 560-2083	FAX	
EMAIL	ra-INVENTPAMAIL@state.pa.us		

ORG AGENCY Pennsylvania Economy League, Eastern Division

ORG WEBSITE www.peleast.org

SERVICES PEL promotes better government in the interest of an economically competitive region. Through its research, PEL analyzes and communicates the effect of public policies on the region's economy and its constituents, promotes innovative programs/policies that have proved successful in other regions, works directly with government officials and corporate executives in the region to research, design, and implement effective programs, and informs and involves Greater Philadelphia's leaders in the process of policy development and implementation.

DESCRIPTION The Pennsylvania Economy League is an independent nonprofit public policy research and development organization founded in 1936. Its mission is to provide relevant information and perspective to the business, civic, and governmental leadership of Southeastern Pennsylvania in their efforts to make our region a better place to live, work and conduct business.

TITLE Executive Director

CONTACT David B. Thornburgh

ADDRESS 1700 Market Street

CITY Philadelphia

TEL (215) 563-3640

EMAIL mail@peleast.org

STATE PA

ZIP CODE 19103

FAX (215) 563-1566

ORG AGENCY	Philadelphia Association of Community Development Corporations
ORG WEBSITE	www.pacdc.org/
SERVICES	Serves as an information clearinghouse on Philadelphia area CDCs and community development, and provides a forum for CDCs to exchange information and network with others in the field. Technical Services Project Policy, Advocacy and Public Education
DESCRIPTION	PACDC is dedicated to advocacy, policy development and technical assistance for Community Development Corps. and other organizations in their efforts to rebuild communities and revitalize neighborhoods.

TITLE	Executive Director	
CONTACT	Rick Sauer	
ADDRESS	PO Box 22641	STATE PA
CITY	Philadelphia	ZIP CODE 19110
TEL	(215) 732-5829	FAX (215) 732-5725
EMAIL	info@pacdc.org	

ORG AGENCY Philadelphia Industrial Development Corporation (PIDC)

ORG WEBSITE www.pidc-pa.org/

SERVICES PIDC provides an array of services, promoting economic development and increasing jobs and tax rates in Philadelphia. The services have as their goal helping businesses, primarily those in the manufacturing and industrial sector, start up, grow and expand in Philadelphia: Provision of financing or lending products, which help companies finance their relocation to the city or expansion within it; offering of industrial land for sale to businesses. PIDC also provides development management services to clients undertaking large scale or complicated development projects; special financing programs geared to foster local neighborhood development.

DESCRIPTION Philadelphia Industrial Development Corporation (PIDC), a private, not-for-profit corporation, created in 1957 by the Greater Philadelphia Chamber of Commerce and the Commerce Department of the City of Philadelphia to promote economic development within the city. It is the City of Philadelphia's official economic development agency.

TITLE Vice President, Communications

CONTACT Noreen Shanfelter

ADDRESS 2600 Centre Square West

CITY Philadelphia

TEL (215) 496-8123

EMAIL info@pidc-pa.org

STATE PA

ZIP CODE 19102

FAX (215) 977-9618

ORG AGENCY	Philadelphia Regional Port Authority
ORG WEBSITE	www.philaport.com
SERVICES	PRPA works with its terminal operators to modernize and improve its facilities on a regular basis, and to market those facilities to current and prospective port users.
DESCRIPTION	The Philadelphia Regional Port Authority (PRPA) is an independent agency of the Commonwealth of Pennsylvania charged with the management, maintenance, marketing, and promotion of the public port facilities along the Delaware River in Philadelphia.

TITLE	Executive Director	
CONTACT	James McDermott, Jr.	
ADDRESS	3460 N. Delaware Avenue	STATE PA
CITY	Philadelphia	ZIP CODE 19134
TEL	(215) 426-2600	FAX (215) 426-6800
EMAIL	marketing@philaport.com	

ORG AGENCY Southern New Jersey Chamber of Commerce

ORG WEBSITE <http://www.chambersnj.com/>

SERVICES The Chamber hosts 150 events and meetings a year to help members meet each other and do business.

DESCRIPTION The Chamber is a not-for-profit, business organization whose mission is to provide its members: opportunities to meet other members and do business; resources to enhance members' position in the marketplace; and a collective voice on public policy issues that impact business. The Chamber consists of a 15-member professional staff which supports programs and services; and a strong volunteer Board of Directors comprised of 64 key diverse business leaders.

TITLE President

CONTACT Debra D. DiLorenzo

ADDRESS Piazza 6014 at Main Street

STATE NJ

CITY Voorhees

ZIP CODE 08043-4659

TEL (856) 424-7776

FAX (856) 424-8180

EMAIL info@chambersnj.com

ORG AGENCY	Southern New Jersey Development Council
ORG WEBSITE	www.snjdc.org
SERVICES	The Development Council holds committee meetings and special events; Lobbies at the State, Federal and Local levels; Provides economic development assistance.

DESCRIPTION	The SNJDC was established in 1951 as a non-profit organization to promote economic development in southern New Jersey. Members include leaders and decision-makers from the public and private sectors. SNJDC policy areas range from agriculture, education and technology, transportation, tourism, development and the health care industry.
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TITLE	President		
CONTACT	Marlene Asselta		
ADDRESS	900 Route 168	STATE	NJ
CITY	Turnersville	ZIP CODE	08012
TEL	(856) 228-7500	FAX	(856) 228-7511
EMAIL	snjdc@bellatlantic.net		

ORG AGENCY

Team Pennsylvania

ORG WEBSITE

www.teampa.com

SERVICES

Business Resource Network; PhilaSPIN/internship-jobfair programs, associated with the Stay Invent the Future Program; Site Selection Tools; Regional marketing and economic development initiatives and coordination activities

DESCRIPTION

Team Pennsylvania is a unique public-private partnership and was formed to bring together the strengths of business and government, to unify both under one common objective - to stimulate job growth in Pennsylvania. The mission of Team Pennsylvania is to make Pennsylvania the national leader in job growth. Team Pennsylvania serves as a catalyst to retain and create jobs through a partnership of public and private sector leaders by identifying opportunities and applying cutting edge technology to advance its mission.

TITLE

Southeast Coordinator

CONTACT

Tony Girifalco

ADDRESS

2905 South Hampton Road

CITY

Philadelphia

TEL

(215) 464-8550

EMAIL

ajg@dvirc.org

STATE

PA

ZIP CODE

19154

FAX

(215) 464-8570

ORG AGENCY	TechSourceNJ.com (a part of New Jersey Business Magazine)
ORG WEBSITE	www.techsourcenj.com
SERVICES	TechSourceNJ.com is the Website for breaking high-tech news emanating from companies and organizations based in the Garden State. This site is dedicated to deliver news, technology trends and resources to help the state's high-tech communities flourish as well as display to the rest of the global community that New Jersey is a leader in delivering state-of-the-art workplace solutions to businesses worldwide.
DESCRIPTION	Tech News for New Jersey's Business Community

TITLE	Chief Editor		
CONTACT	Anthony Birritteri		
ADDRESS	310 Passaic Ave.	STATE	NJ
CITY	Fairfield	ZIP CODE	07004
TEL	(973) 882-5004, ext. 104	FAX	(973) 882-4648
EMAIL	abirritteri@njbmagazine.com		

ORG AGENCY	Temple University - Small Business Development Center
ORG WEBSITE	www.temple.edu/SBDC
SERVICES	Personalized consulting and coaching; seminars and workshops; marketing research; Family Business Alliance; training youth to be entrepreneurs; and houses start-up businesses.
DESCRIPTION	The Small Business Development Center is an outreach center of the Fox School of Business and Management.

TITLE	Executive Director		
CONTACT	Eustace Kangaju		
ADDRESS	1510 Cecil B. Moore Avenue	STATE	PA
CITY	Philadelphia	ZIP CODE	19121
TEL	(215) 204-7282	FAX	(215) 204-4554
EMAIL	sbdc@sbm.temple.edu		

ORG AGENCY	The City of Philadelphia - Department of Commerce
ORG WEBSITE	www.phila.gov/summary/commerce/commerce.html
SERVICES	Administers federal and state business incentive programs such as the Keystone Opportunity Zone program, provides loans and other incentives to businesses to promote neighborhood economic development; provides export assistance to businesses through the Philadelphia Trade Office; and provides site selection and land acquisition services to companies interested in locating or expanding in Philadelphia.
DESCRIPTION	The Department of Commerce is responsible for the coordination of the City of Philadelphia's economic development efforts, working with other city departments and agencies to resolve business concerns through the Mayor's Business Action Team.

TITLE	Director of Commerce		
CONTACT	James J. Cuorato		
ADDRESS	One Parkway Building	STATE	PA
CITY	Philadelphia	ZIP CODE	19102
TEL	(215) 683-2000	FAX	(215) 683-2097
EMAIL			

ORG AGENCY The PA Bio-Technology Association

ORG WEBSITE <http://pabiotech.org>

SERVICES Guides public policy on biotechnology in the state. Provides intellectual, networking, and commercial opportunities for its members; Offers cost-saving group purchasing services; Serves as an educational and information resource to advance public understanding of biotechnology.

DESCRIPTION To advance the life sciences in Pennsylvania by creating commercial opportunities and public policy strategies that lead to greater understanding, growth, and community support of biotechnology.

TITLE Executive Director

CONTACT Edward Abrahams

ADDRESS 20 Valley Stream Parkway

CITY Malvern

TEL (610) 578-9220

EMAIL info@pabiotech.org

STATE PA

ZIP CODE 19355

FAX (610) 578-9219

ORG AGENCY

The Port of Philadelphia and Camden (PPC)

ORG WEBSITEwww.ppc.org**SERVICES**

Logistics Assistance: PPC will assist businesses in developing markets abroad, and in arranging transportation for their products. Foreign Trade Zone: The Philadelphia Regional Port Authority is the grantee of U.S. Foreign Trade Zone 35. The PPC can assist businesses in developing Foreign Trade Zones, or in utilizing General Purpose Zones. Trade Analysis: PPC has access to trade data services and can perform trade data analysis for Delaware Valley companies.

DESCRIPTION

The Port of Philadelphia and Camden (PPC) is a division of the Delaware River Port Authority, empowered to provide promotional and strategic planning assistance to the region's maritime facilities. Additionally, the Port of Philadelphia and Camden is responsible for regional export development and has a network of international representatives. Located on the upper Delaware River, the Port's facilities include 40+ private and public facilities capable of servicing bulk, breakbulk and containerized cargoes. Additionally, the Port operates a cruise passenger terminal at the former site of the Philadelphia Naval Base and AmeriPort, the region's intermodal transfer facility. The Port has dedicated facilities capable of handling forest products, cocoa beans, automobiles and refrigerated cargoes.

TITLE

Executive Director

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ORG AGENCY

The Port of Technology

ORG WEBSITE

www.portoftech.com

SERVICES

The Port's proven mix of support and services enables entrepreneurs to launch their companies efficiently and effectively. The Port is Philadelphia's first "smart" building and is equipped with state-of-the-art infrastructure and broadband connectivity. In addition, the Port building is located in a Keystone Opportunity Zone (KOZ) which means companies pay virtually no city or state taxes for the next 10 years. This allows startups to purchase needed equipment and supplies without state sales tax. A diverse on-site management team supports Port Companies in strategic planning and business development. Three Port-Affiliated VC firms are located at the Port of Technology, allowing Port Companies to interact with potential funders on a daily basis. In addition, formal and informal relationships with other investment firms and a network of private investors enable Port Companies to find the right match.

DESCRIPTION

The Port of Technology is a regional and international incubator for information technology and life sciences companies. Dedicated to meeting the needs of fast-growth technology businesses, the Port provides a package of Value-Added Services to help entrepreneurs successfully start and grow their companies.

TITLE

Executive Director

CONTACT

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ORG AGENCY	The Reinvestment Fund
ORG WEBSITE	www.trfund.com
SERVICES	Financing programs for: affordable housing, community service orgs., small businesses, small business equity capital, energy-related financing (SDF and NESIP)

DESCRIPTION	A development finance corporation with a wealth-building agenda for low and moderate-income people and places through the strategic use of capital, information and market systems/innovation. The Fund accomplishes its mission through financial support of affordable housing, community service organizations, small businesses, workforce development programs and energy conservation projects.
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TITLE	Managing Director, Community Lending Services		
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ORG AGENCY

Trenton Business and Technology Center

ORG WEBSITE<http://www.mccc.edu/business/sbdc/incubator.html>**SERVICES**

The Trenton Business & Technology Center (TBTC) is a business incubator that can increase chances of success by providing: Flexible space that can expand as a small business grows; Shared office services to reduce overhead expenses; Free management support to help anticipate and plan for potential business problems; Below market rental costs; Partnerships for Success programs

DESCRIPTION

Through the support of sponsors, TBTC's services are provided to help a young business avoid potential pitfalls and take advantage of the opportunities that a new business needs to grow.

TITLE

Manager

CONTACT

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ORG AGENCY

University City District

ORG WEBSITEwww.universitycitydistrict.org**SERVICES**

Public Safety, Public Space Maintenance, Research and Planning, PRIMER, Marketing and Communications.

DESCRIPTION

Est. in 1997, the UCD builds effective partnerships to maintain a clean and safe environment and to promote, plan, and advocate for the diverse, urban community that is University City. Its staff manages programs and services that enhance public space, increase public safety, assist homeowners and commercial and rental property owners, and promote University City attractions.

TITLE

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ORG AGENCY University City Science Center

ORG WEBSITE www.ucsc.org

SERVICES The Science Center develops and manages research & technology parks. The Science Center provides an infrastructure for sponsored research and training programs, which include energy and waste management assessment, indoor environmental quality training, and environmental and occupational health training. Additional Science Center programs include a corporate art gallery, art education, and technology-related seminars and workshops.

DESCRIPTION The mission of the University City Science Center is to create regional wealth. Established in 1963 and owned by a consortium of 30 academic and scientific institutions, the Science Center is the nation's first and largest urban research park. Its 17-acre campus is located minutes from Center City Philadelphia and within walking distance of top universities and research institutions. More than 200 technology and research-based organizations are located within the Science Center campus and collectively employ nearly 7,000 people. The Science Center is the world's first and most successful business incubator - launching nearly 250 companies during the last three decades. International alliances in 15 countries are part of a collaborative effort between the state of Pennsylvania and the Science Center to provide a "soft landing" for international technology companies who wish to enter the US market.

TITLE President

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FAX

ORG AGENCY	Upper Bucks County Chamber of Commerce
ORG WEBSITE	www.ubcc.org
SERVICES	Besides services to members, such as seminars, the Chamber of Commerce provides information about the area, such as school districts, hospitals, and municipal governments, a business directory and resources and a relocation packet.
DESCRIPTION	The mission of the Upper Bucks County Chamber of Commerce is to develop programs, partnerships, and services that advance the principles of free enterprise; serve the membership; promote economic and community development; and enhance the quality of life in Upper Bucks County.

TITLE	Director		
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ORG AGENCY

Verizon

ORG WEBSITEhttp://www22.verizon.com/about/community/pa/economy/pa_economy.html**SERVICES**

Advancing education through grants and partnerships; four programs to help our low-income residential customers get or keep their telephone service: Lifeline Service, Lifeline 150 Service, UTAP Program and Link Up America.

DESCRIPTION

Verizon Pennsylvania's commitment extends beyond telecommunications. They support endeavors that improve the quality of life in neighborhoods across the Commonwealth. They share information, provide grants and stimulate projects and partnerships in an effort to advance education, build the economy, improve health care and assist low-income customers in Pennsylvania.

TITLE

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