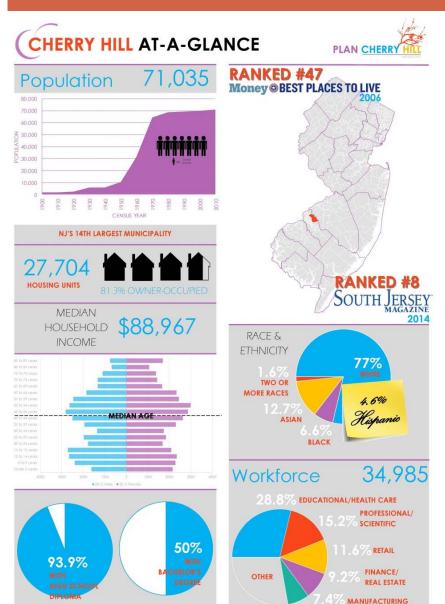
# SPOTLIGHT ON IMMIGRANT BUSINESS OWNERS

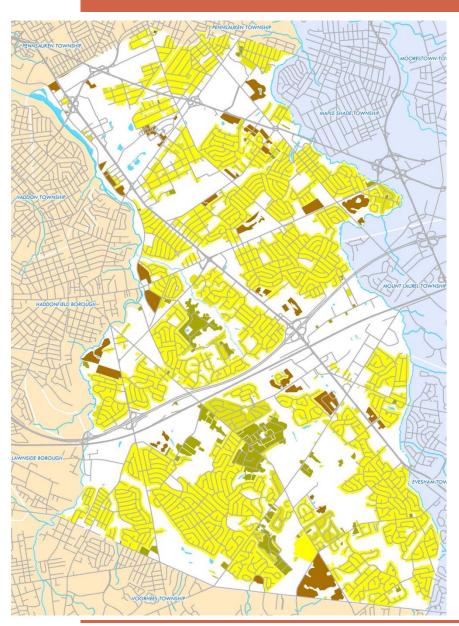
CHERRY HILL TOWNSHIP





- 71,035 people
- 27,704 households
- 250,000 visitors daily
- 5<sup>th</sup> in DVRPC region for Foreign Born
- 14<sup>th</sup> Largest
   Municipality in NJ
- 3% increase in foreign born since 2000
- 5% increase in Asian population since 2000

CHERRY HILL TOWNSHIP











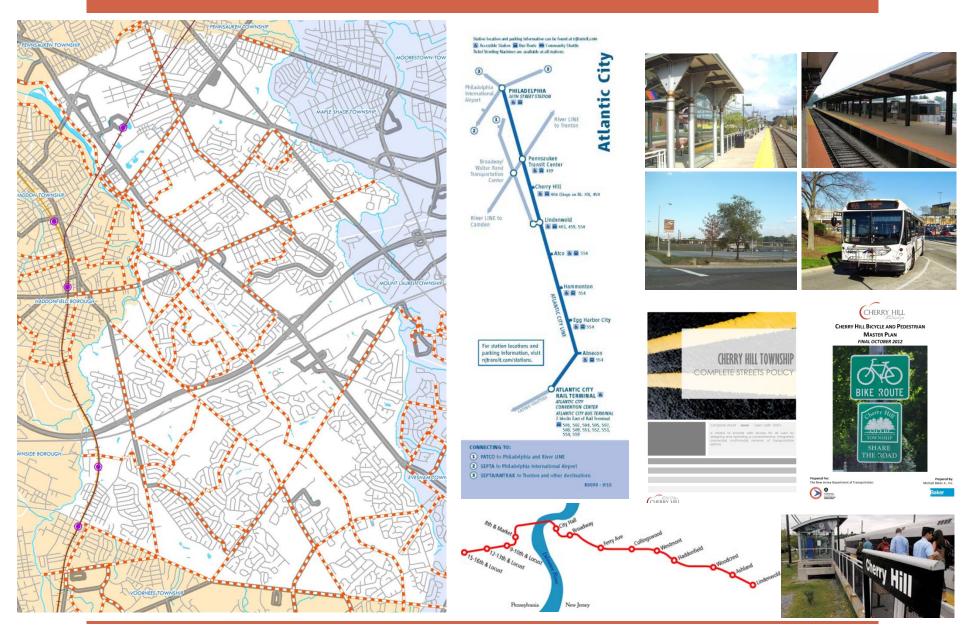




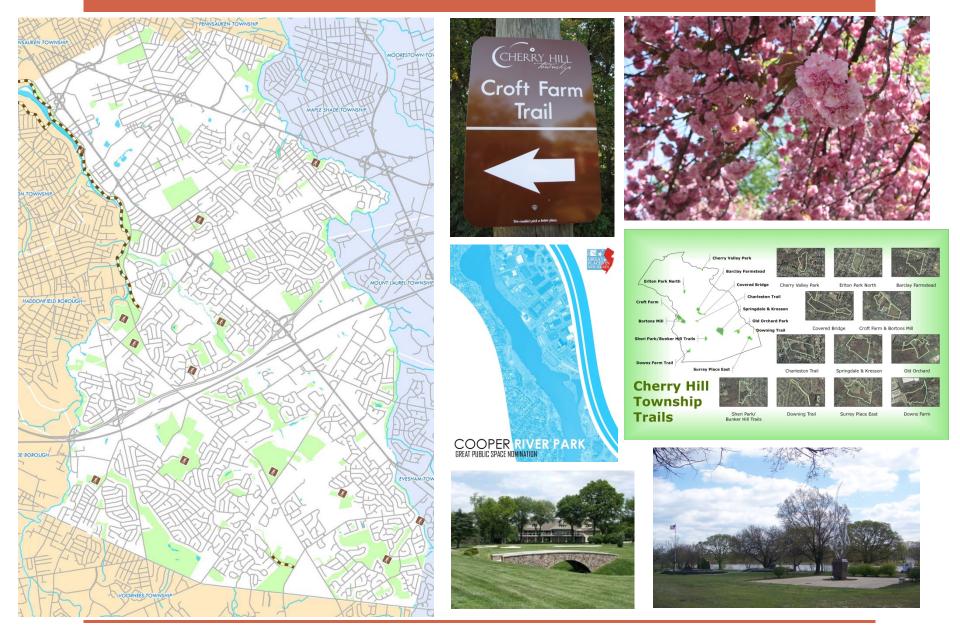




DIVERSE HOUSING TYPES



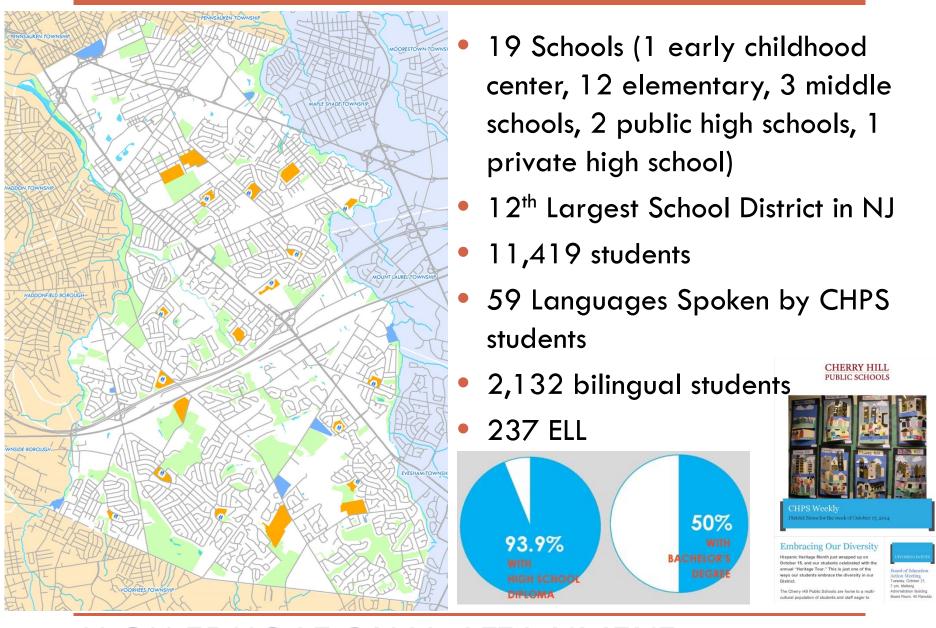
MULTI-MODAL TRANSPORTATION OPTIONS



OPEN SPACE & RECREATION AMENITIES



CULTURAL, SOCIAL & HISTORIC AMENITIES



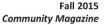


THRIVING BUSINESS COMMUNITY











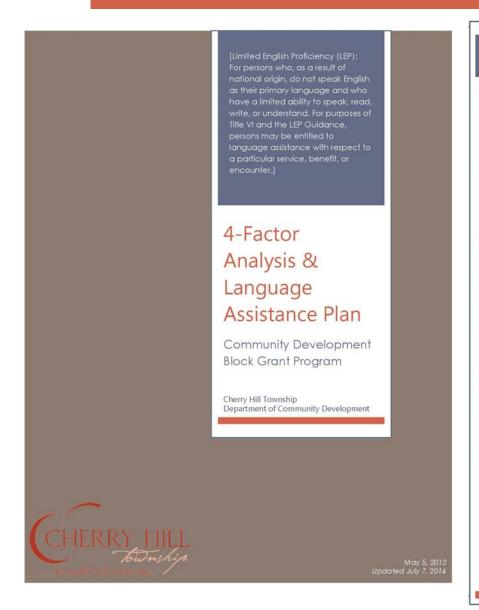








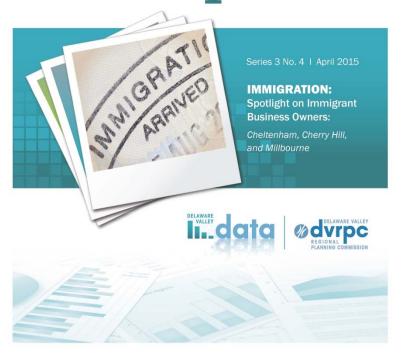


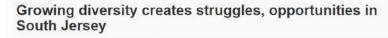


### 2004 Census Test LANGUAGE IDENTIFICATION FLASHCARD ضع علامة في هذا المربع إذا كنت تقرأ أو تتحدث العربية. 1. Arabic **Definition of Terms** Խոդրում ենւջ նչում կատարեջ այս ջառակուսում, եթե խոսում կամ կարդում եջ Հայերեն: 2. Armenian Effective Communication - effective communication occurs when staff have taken necessary steps to make sure that a person who is LEP is given adequate information in যদি আপনি বাংলা পড়েন বা বলেন তা হলে এই বাক্সে দাগ দিন। 3. Bengali his/her language to understand the services, benefits or the requirements for services or benefits offered by Cherry Hill Township. ឈូមបញ្ជាក់ក្នុងប្រអប់នេះ បើអ្នកអាន ឬនិយាយភាសា ខ្មែរ ។ 4. Cambodian Interpretation - Interpretation means the oral or spoken transfer of a message from one language into another language. Motka i kahhon ya yangin ûntûngnu' manaitai pat ûntûngnu' kumentos Chamorro 5. Chamorro Limited English Proficiency - A person with limited English proficiency or "LEP" is not able to speak, read, write or understand the English 6. Simplified language well enough to allow him/her to 如果你能读中文或讲中文、请选择此框。 Chinese interact effectively with staff. Meaningful Access - To ensure meaningful 7. Traditional access for people with LEP, the Township 如果你能讀中文或講中文, 請選擇此框。 Chinese must make free language assistance available to applicants/recipients that results in accurate and effective communication that does not result in undue delay or denial of benefits to Označite ovaj kvadratić ako čitate ili govorite hrvatski jezik. 8.Croatian which the LEP applicant/recipient is eligible. Outreach Documents - Cherry Hill Townshipdesigned and/or utilized documents used to Zaškrtněte tuto kolonku, pokud čtete a hovoříte česky. 9. Czech provide information to the general public but targeting individuals who are eligible or may be eligible for CDBG programs. Kruis dit vakje aan als u Nederlands kunt lezen of spreken. 10. Dutch Translation - Translation means the written transfer of a message from one language into another language. Mark this box if you read or speak English. 11. English Vital Documents - forms or documents designed and utilized by Cherry Hill Township Department of Community Development that are critical for accessing federally funded 12. Farsi اگر خواندن و نوشتن فارسی بلد هستید، این مربع را علامت بزنید. services or benefits or are required by law. CHERRY HILL TOWNSHIP

HOME IMPROVEMENT

### Data (3:4) Snapshots





KIM MULFORD and JOHN CAMPBELL, COURIER-POST 10:22 a.m. EDT October 26, 2014



f33 💆 20 in 13 👂 🚨 🖽

Fifty years from now, South Jersey's racial and ethnic makeup will be much more diverse than it is today, according to census reports and other already witnessed monumental changes in its diversity. In New Jersey circa 1960, the chances of meeting someone of a different race or ethnicity

research compiled by USA TODAY. . The state has

Family of American on sunken

were about 16 percent.

Today, it's 60 percent and ticking upward. Much of South Jersey's increasing diversity is due to an influx of Hispanic residents settling here.

That move mirrors a longtime national trend decades in the making. exciting development that has enriched the region.

"We're already diverse and to embrace more diversity will make us  $\epsilon$ insisted Loretta Winters, president of the Gloucester County branch

"We have so (many) more ingredients in the pot to make a better me better when you have that mixture."

### Cherry Hill draws increasingly diverse crop of newcomers



### Diversity extends to business as immigrants open up shop

JOE COONEY, COURIER-POST 2:31 a.m. EST January 26, 2015



"People complain about this country, but there are so many (business) opportunities here you don't even have time to get to them all."

So says Jose Brito, a native of the Dominican Republic who came to the United States 20 years ago. The 40-year-old is the founder and CEO of Cherry Hill's We Care Home Care, a service that provides health care to seniors and the disabled.

"When I first started this business in 2008, I was working 16 to 18 hours a day. It's not easy. But it's through hard work that you get successful."

Brito employs a staff of 110, and he's looking to open an office in Philadelphia in the next couple months. He's one of more than 2 million Hispanic entrepreneurs in America, a figure that tripled from 1990 to 2012, according to a report published by The Partnership for a New American Economy.

The report also stated that while entrepreneurship rates among non-Hispanic, U.S.born individuals dropped over the last decade, the number of Hispanic entrepreneurs grew by 71.5 percent.



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Real EstateTransaction Process









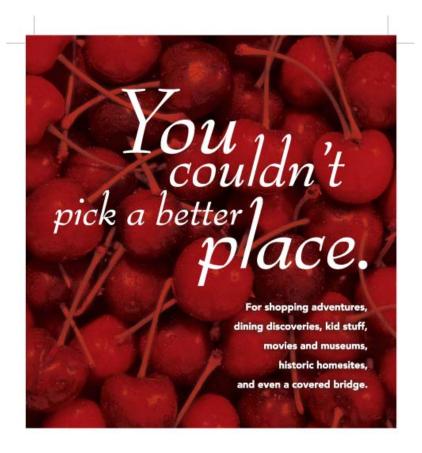






NEW IMMIGRANT BUSINESS OWNERS

- Find a way to get to "yes"
- Establish and engage through Business & Citizen Council and cultural, religious and social organizations
- Diverse and inclusive programming
- Become a resource
- Be patient and welcoming!



## THANK YOU! LORISSA LUCIANI, PP, AICP DEPUTY DIRECTOR LLUCIANI@CHTOWNSHIP.COM